

P	O	P	C	O	R	N #2
it will give focus or a target to my sales	use my popcorn sales sheet column labeled PD to keep track	sell alone	Seeing the pictures helps people choose what they want	goal setting	Caramel Corn 26oz.	responsibility - I track orders and money and deliver popcorn
90%	Kettle Corn	Friday, Nov. 17 th	An educational scholarship for sales of \$2,500	wear my Scout uniform	Carry large amounts of money	"Would you like to buy cookies?" Or "Ooh, a bug. Squish it in the mud."
Saturday, Oct. 7 th (11am-3pm)	Show and Deliver	go into people's homes	Caramel Corn 11oz.	Take orders door-to-door	Share benefits of ordering the 26oz Caramel Corn	kick their mailbox
be upbeat and polite and say, "thanks anyway!"	Saturday, Nov. 18 th	Butter Light	FREE SPOT	fall flat on my face and throw a tantrum	Communication skills - tell what I'm selling/answer questions	coach his Scout so his communication skills improve
Prizes (gift cards, iPod, bike, bow set)	Pack 185	stay on sidewalks and paths	I'll raise the money I need to pay for camp	Delivered	trails-end.com	Show and Sell
collected their money	six	pout and stomp away	two	I'll earn the prizes I want	Saturday, Oct. 27 th	70%
"The Kernel"- Chris Slish 692-6617	I'll earn money so my Pack can plan events for me to enjoy	PD	Unbelievable Butter	pecans and almonds	Monday, Nov. 20 th	mathematics when adding orders and making change