

<b>P</b>	<b>O</b>	<b>P</b>	<b>C</b>	<b>O</b>	<b>R</b>	<b>N</b> #1
Show and Sell	collected their money	sell alone	Share benefits of ordering the 26oz Caramel Corn	six	Caramel Corn 26oz.	Monday, Nov. 20 <sup>th</sup>
90%	Kettle Corn	Friday, Nov. 17 <sup>th</sup>	Seeing the pictures helps people choose what they want	wear my Scout uniform	Carry large amounts of money	“Would you like to buy cookies?” Or “Ooh, a bug. Squish it in the mud.”
Saturday, Oct. 7 <sup>th</sup> (11am-3pm)	Show and Deliver	go into people’s homes	Caramel Corn 11oz.	Take orders door-to-door	An educational scholarship for sales of \$2,500	kick their mailbox
PD	Saturday, Nov. 18 <sup>th</sup>	Un-believable Butter	<b>FREE SPOT</b>	fall flat on my face and throw a tantrum	Communication skills -tell what I’m selling/answer questions	Coach their Scout so his communication skills improve
Prizes (gift cards, IPod, bike, bow set)	Pack 185	stay on sidewalks and paths	I’ll raise money I need to pay for camp	Delivered	trails-end.com	use my popcorn sales sheet column labeled PD to keep track
responsibility- I track orders and money and deliver popcorn	be upbeat and polite and say, “thanks anyway!”	pout and stomp away	two	I’ll earn the prizes I want	Saturday, Oct. 27 <sup>th</sup>	70%
“The Kernel”- Chris Slish 692-6617	I’ll earn money so my Pack can plan events for me to enjoy	Butter Light	it will give focus or a target to my sales	pecans and almonds	goal setting	Mathematics when adding orders and making change